# GOLDMAN SACHS FUTURE REAL ESTATE AND INFRASTRUCTURE EQUITY ETF (GREI)

#### Why Invest in Innovation?

Rapid advancements in technology are dramatically changing the world. But in our view, traditional, market-cap weighted benchmarks are over-concentrated in a few names and are backward-looking, allocating too much capital to past winners and leaving investors potentially underexposed to future winners. We believe investors need to position their portfolios on the right side of disruption<sup>1</sup> by leaning into long-term secular growth trends.

#### Why Invest in the Future of Real Estate and Infrastructure?

The real estate and infrastructure asset class is being rapidly reshaped by secular growth trends including innovation, environmental and social sustainability, experiences over things, and demographic shifts. Since real estate and infrastructure are essential assets that enable the economy and society to function, they tend to have relatively stable demand and high barriers to entry. The asset class has historically offered investors unique investment attributes – attractive yield, relatively predictable growth, lower volatility than broad equities, and diversification benefits – while being a potential beneficiary of rising inflation and fiscal spending.

#### What is GREI?

The Goldman Sachs Future Real Estate and Infrastructure Equity ETF (GREI) is an actively managed, transparent ETF invested in real estate and infrastructure companies that facilitate secular growth across four key themes: tech innovation, environmental sustainability, the new age consumer, and the future of health care. GREI invests in both real estate and infrastructure, as we believe combining the two provides strong return

# GREI

ETF Type Actively Managed, Fully-Transparent

#### Benchmark

50% FTSE Global Core Infrastructure 50/50 Index + 50% FTSE EPRA Nareit Developed Index

CUSIP

38149W762

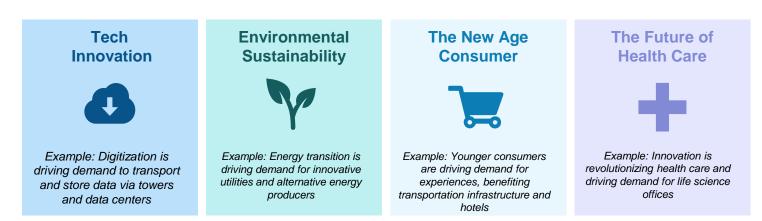
NAV / Intraday NAV GREI.NV / GREIIV

Listing Exchange NYSE Arca

Portfolio Management Stock Selection: Kristin Kuney and Abhinav Zutshi ETF Trading: Raj Garigipati

ETF Inception Date November 9, 2021 Total Expense Ratio 0.75%

potential for investors while avoiding unintended concentration risk, since these asset classes have similar investment attributes yet different demand drivers. Unlike market-cap weighted indices, GREI has zero exposure to companies we view as being on the wrong side of disruption, such as retail real estate, office real estate and carbon-heavy infrastructure.



Source: Goldman Sachs Asset Management, as of 12/31/2023. For illustrative purposes only. <sup>1</sup> Right side of disruption refers to companies that in our view are aligned with key secular growth trends and/or are creating new innovative solutions. The economic and market forecasts presented herein are for informational purposes as of the date of this presentation. There can be no assurance that the forecasts will be achieved. Please see additional disclosures at the end of this presentation.

### What are the Key Differentiators of GREI?

We believe GREI offers our clients a highly differentiated and forward-looking approach.



#### Fund: Invested in the Beneficiaries of Secular Growth

- On the right side of disruption We invest in real estate and infrastructure that houses secular growth across four key themes: tech innovation, environmental sustainability, the new age consumer, and the future of health care
- A single, integrated solution for real assets We believe that combining real estate and infrastructure provides investors strong return potential while avoiding unintended overlap or concentration risk and offering a relatively higher yielding, lower volatility, more value leaning, complementary way of capturing secular growth



#### Team: Deep, Experienced & Global

- Well-established thematic manager We have been managing thematic strategies for 7+ years with \$16 billion in AUS
- Experienced, well-resourced team Our investment ideas are generated by Fundamental Equity's 100+ investors averaging 15 years of experience
- Global presence Our investors are based on the ground in nine geographies, enabling us to meet with company management teams around the world and giving us real-time insights into local industry trends



#### Process: Active, Bottom-Up & Valuation-Disciplined

- Rigorous stock selection Our portfolios are actively-managed, and we are highly selective
- Strong valuation discipline We focus on growth that we believe is underpriced, rather than growth at any price
- Management team engagement As part of Goldman Sachs and with ~\$400bn of public equity assets under supervision, we have direct access to the CEOs and CFOs of the companies we cover, as well as early access to companies, providing us an edge in building conviction and identifying critical inflection points



#### Portfolios: Well-Balanced, Global & All Cap

- Well-balanced portfolios We complement high-growth stocks with value-oriented ideas, seeking to keep our portfolios balanced and manage risk thoughtfully
- Global, all-cap exposure We invest in innovative companies around the world in both developed and emerging markets - with a bias toward small and mid-caps, where we often find the most compelling investment opportunities
- Innovative, actively managed ETF wrapper Our ETF offers investors increased transparency, tax efficiency, ease of trading, and lower costs relative to traditional mutual funds

## The GS Future ETFs

Our Future ETFs seek to keep investors on the right side of disruption by looking beyond backward-looking benchmarks to identify innovative, attractively-valued companies aligned with durable secular growth themes.



#### **GS Future Planet** Equity ETF (GSFP)

Seeks to invest in solution providers for environmental problems, across clean energy, resource efficiency, water sustainability, circular economy, and sustainable consumption



#### **GS Future Tech** Leaders Equity ETF (GTEK)

Seeks to invest in the tech leaders of tomorrow, across smart components, digital transformation, cybersecurity, emerging e-commerce, online entertainment, and fintech



#### **GS Future Health Care Equity ETF** (GDOC)

Seeks to invest in the companies driving health care innovation, across four key areas: genomics, precision medicine, techenabled procedures, and digital health care



#### **GS** Future **Consumer Equity** ETF (GBUY)

Seeks to invest in the beneficiaries of the differentiated spending habits of Millennials and **Gen Z** – who have grown up as digital natives and have different lifestyles and values from other consumers



#### **GS Future Real Estate** & Infrastructure **Equity ETF (GREI)**

Seeks to invest in real estate & infrastructure companies exposed to secular growth trends including tech innovation, environmental sustainability, the new age consumer, and the future of health care

2

#### For more information, contact your financial advisor or visit GSAM.com/ETFs.

Source: Goldman Sachs Asset Management as of 12/31/2023. For illustrative purposes only. Goldman Sachs does not provide accounting, tax or legal advice. Please see additional disclosures at the end of this presentation. Assets Under Supervision includes assets under management and other client assets for which Goldman Sachs does not have full discretion. The portfolio risk management process includes an effort to monitor and manage risk, but does not imply low risk.

#### Fund Risk Considerations

The Goldman Sachs Future Real Estate and Infrastructure Equity ETF (the "Fund") seeks long-term growth of capital. The Fund is an actively managed exchange-traded fund. The Fund pursues its investment objective by primarily investing in U.S. and non-U.S. real estate and infrastructure companies that the Investment Adviser believes are aligned with key themes associated with secular growth drivers for real estate and infrastructure assets. The Fund's investments are subject to market risk, which means that the value of the securities in which it invests may go up or down in response to the prospects of individual companies, particular sectors or governments and/or general economic conditions. The Fund's thematic investment strategy limits the universe of investment opportunities available to the Fund and may affect the Fund's performance relative to similar funds that do not seek to invest in companies exposed to such themes. The Fund relies on the Investment Adviser for the identification of companies the Investment Adviser believes are aligned with key themes associated with secular growth drivers for real estate and infrastructure assets, and there is no guarantee that the Investment Adviser's views will reflect the beliefs or values of any particular investor or that real estate and infrastructure companies in which the Fund invests will benefit from their associations with secular growth drivers for real estate and infrastructure assets. Different investment styles (e.g., "growth" and "value") tend to shift in and out of favor, and at times the Fund may underperform other funds that invest in similar asset classes. Because the Fund concentrates its investments in certain specific industries, the Fund is subject to greater risk of loss as a result of adverse economic business or other developments affecting those industries than if its investments were more diversified across different industries. Stock prices of real estate and infrastructure companies in particular may be especially volatile. Investing in Real Estate Investment Trusts ("REITs") involves certain unique risks in addition to those risks associated with investing in the real estate industry in general. REITs whose underlying properties are focused in a particular industry or geographic region are also subject to risks affecting such industries and regions. The securities of REITs involve greater risks than those associated with larger, more established companies and may be subject to more abrupt or erratic price movements because of interest rate changes, economic conditions and other factors. Foreign and emerging markets investments may be more volatile and less liquid than investments in U.S. securities and are subject to the risks of currency fluctuations and adverse economic, social or political developments. Such securities are also subject to foreign custody risk. The securities of mid- and small-capitalization companies involve greater risks than those associated with larger, more established companies and may be subject to more abrupt or erratic price movements. The Fund is "non-diversified" and may invest a larger percentage of its assets in fewer issuers than "diversified" funds. In addition, the Fund may invest in a relatively small number of issuers. Accordingly, the Fund may be more susceptible to adverse developments affecting any single issuer held in its portfolio and to greater losses resulting from these developments.

The Goldman Sachs Future Planet Equity ETF (the "Fund") seeks long-term capital appreciation. The Fund is an actively managed exchange-traded fund. The Fund pursues its investment objective by primarily investing in companies that the Investment Adviser believes are associated with seeking to address environmental problems. The Fund's investments are subject to market risk, which means that the value of the securities in which it invests may go up or down in response to the prospects of individual companies, particular sectors or governments and/or general economic conditions. The Fund's thematic investment strategy limits the universe of investment opportunities available to the Fund and may affect the Fund's performance relative to similar funds that do not seek to invest in companies exposed to such themes. The Fund relies on the Investment Adviser for the identification of companies the Investment Adviser's views will reflect the beliefs or values of any particular investor or that companies in which the Fund invests will be successful in their efforts to align with the global transition towards greater environmental sustainability. Different investment styles (e.g., "growth" and "value") tend to shift in and out of favor, and at times the Fund may underperform other funds that invest in similar asset classes. Because the Fund concentrates its investments in certain specific industries, the Fund is subject to greater risk of loss as a result of adverse economic, business or other developments affecting those industries than if its investments were more diversified across different industries. Foreign and emerging markets investments were more established companies involve greater risks than those social or political developments. Such securities and may be subject to more abrupt or erratic price movements. The Fund is "non-diversified" and may invest a larger percentage of its assets in fewer issuers than "diversified" funds. In addition, the Fund may invest in a relatively small number of issuers. Accordin

The Goldman Sachs Future Tech Leaders Equity ETF (the "Fund") seeks long-term growth of capital. The Fund is an actively managed exchange-traded fund. The Fund pursues its investment objective by primarily investing in U.S. and non-U.S. technology companies that the Investment Adviser believes are driving technological innovation or benefitting from the enablement of technology. The Fund's investments are subject to market risk, which means that the value of the securities in which it invests may go up or down in response to the prospects of individual companies, particular sectors or governments and/or general economic conditions. The Fund's thematic investment strategy limits the universe of investment opportunities available to the Fund and may affect the Fund's performance relative to similar funds that do not seek to invest in companies exposed to such themes. The Fund relies on the Investment Adviser for the identification of companies the Investment Adviser believes are driving technological innovation or that benefit from the enablement of technology, and there is no guarantee that the Investment Adviser's views will reflect the beliefs or values of any particular investor or that companies in which the Fund invests will be successful in their efforts to drive technological innovation or benefit from the enablement of technology. Different investment styles (e.g., "growth" and "value") tend to shift in and out of favor, and at times the Fund may underperform other funds that invest in similar asset classes. Because the Fund concentrates its investments in certain specific industries, the Fund is subject to greater risk of loss as a result of adverse economic, business or other developments affecting those industries than if its investments were more diversified across different industries. Stock prices of technology and technology-related companies in particular may be especially volatile. Foreign and emerging markets investments may be more volatile and less liquid than investments in U.S. securities and are subject to the risks of currency fluctuations and adverse economic, social or political developments. Such securities are also subject to foreign custody risk. The securities of mid- and small-capitalization companies involve greater risks than those associated with larger, more established companies and may be subject to more abrupt or erratic price movements. The Fund is "non-diversified" and may invest a larger percentage of its assets in fewer issuers than "diversified" funds. In addition, the Fund may invest in a relatively small number of issuers. Accordingly, the Fund may be more susceptible to adverse developments affecting any single issuer held in its portfolio and to greater losses resulting from these developments.

The Goldman Sachs Future Health Care Equity ETF (the "Fund") seeks long-term growth of capital. The Fund is an actively managed exchange-traded fund. The Fund pursues its investment objective by primarily investing in U.S. and non-U.S. health care companies that the Investment Adviser believes are aligned with key themes associated with innovation in health care. The Fund's investments are subject to market risk, which means that the value of the securities in which it invests may go up or down in response to the prospects of individual companies, particular sectors or governments and/or general economic conditions. The Fund's thematic investment strategy limits the universe of investment opportunities available to the Fund and may affect the Fund's performance relative to similar funds that do not seek to invest in companies exposed to such themes. The Fund relies on the Investment Adviser for the identification of companies the Investment Adviser believes are aligned with key themes associated with innovation in health care, and there is no guarantee that the Investment Adviser's views will reflect the beliefs or values of any particular investor or that companies in which the Fund invests will be successful in their efforts to drive innovation in health care. Different investment styles (e.g., "growth" and "value") tend to shift in and out of favor, and at times the Fund may underperform other funds that invest in similar asset classes. Because the Fund concentrates its investments in certain specific industries, the Fund is subject to greater risk of loss as a result of adverse economic, business or other developments affecting those industries than if its investments were more diversified across different industries. Stock prices of health care companies in particular may be especially volatile. Foreign and emerging markets investments may be more volatile and less liquid than investments in U.S. securities and are subject to the risks of currency fluctuations and adverse economic, social or political developments. Such securities are also subject to foreign custody risk. The securities of mid- and smallcapitalization companies involve greater risks than those associated with larger, more established companies and may be subject to more abrupt or erratic price movements. The Fund is "non-diversified" and may invest a larger percentage of its assets in fewer issuers than "diversified" funds. In addition, the Fund may invest in a relatively small number of issuers. Accordingly, the Fund may be more susceptible to adverse developments affecting any single issuer held in its portfolio and to greater losses resulting from these developments.

The Goldman Sachs Future Consumer Equity ETF (the "Fund") seeks long-term growth of capital. The Fund is an actively managed exchange-traded fund. The Fund pursues its investment objective by primarily investing in U.S. and non-U.S. companies that the Investment Adviser believes are aligned with key themes associated with the different and evolving priorities and spending habits of younger consumers. The Fund's investments are subject to market risk, which means that the value of the securities in which it invests

3

may go up or down in response to the prospects of individual companies, particular sectors or governments and/or general economic conditions. The Fund's **thematic investment strategy** limits the universe of investment opportunities available to the Fund and may affect the Fund's performance relative to similar funds that do not seek to invest in companies exposed to such themes. The Fund relies on the Investment Adviser for the identification of companies the Investment Adviser's views will reflect the beliefs or values of any particular investor or that companies in which the Fund invests will be successful in their efforts to align with the different and evolving priorities and spending habits of younger consumers. Different **investment styles** (e.g., "growth" and "value") tend to shift in and out of favor, and at times the Fund may underperform other funds that invest in similar asset classes. Because the Fund **concentrates its investments** in certain specific industries, the Fund is subject to greater risk of loss as a result of adverse economic, business or other developments affecting those industries than if its investments were more diversified across different industries. **Foreign and emerging markets investments** may be more volatile and less liquid than investments in U.S. securities and are subject to the risks of currency fluctuations and adverse economic, social or political developments. Such securities are also subject to **foreign custody risk**. The securities **of mid- and small-capitalization companies** involve greater risks than those associated with larger, more established companies and may be subject to more abrupt or erratic price movements. The Fund is "non-diversified" and may invest a larger percentage of its assets in fewer issuers than "diversified" funds. In addition, the Fund may invest in a **relatively small number of issuers**. Accordingly, the Fund may be more susceptible to adverse developments affecting any single issuer held in its portfolio and to greater losses resulting fr

Fund shares are not individually redeemable and are issued and redeemed by the Fund at their net asset value ("NAV") only in large, specified blocks of shares called creation units. Shares otherwise can be bought and sold only through exchange trading at market price (not NAV). Shares may trade at a premium or discount to their NAV in the secondary market. Ordinary brokerage commissions apply. Brokerage commissions will reduce returns.

Economic and market forecasts presented herein reflect a series of assumptions and judgments as of the date of this presentation and are subject to change without notice. These forecasts do not take into account the specific investment objectives, restrictions, tax and financial situation or other needs of any specific client. Actual data will vary and may not be reflected here. These forecasts are subject to high levels of uncertainty that may affect actual performance. Accordingly, these forecasts should be viewed as merely representative of a broad range of possible outcomes. These forecasts are estimated, based on assumptions, and are subject to significant revision and may change materially as economic and market conditions change. Goldman Sachs has no obligation to provide updates or changes to these forecasts. Case studies and examples are for illustrative purposes only.

The Investment Company Act of 1940 (the "Act") imposes certain limits on investment companies purchasing or acquiring any security issued by another registered investment company. For these purposes the definition of "investment company" includes funds that are unregistered because they are excepted from the definition of investment company by section 3(c)(1) and 3(c)(7) of the Act. You should consult your legal counsel for more information.

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The FTSE EPRA Nareit Developed Index was launched to reflect the real estate segment and is designed to be used to track, benchmark and analyze this segment at either a broad industry-wide level or on a sector-by-sector basis. This index series includes global listed real estate stocks, which are less correlated to the broader equity market and typically pay consistent dividends, supporting inflation management and long-term total returns.

The FTSE Global Core Infrastructure 50/50 Index give participants an industry-defined interpretation of infrastructure and adjust the exposure to certain infrastructure sub-sectors. The constituent weights for these indexes are adjusted as part of the semi-annual review according to three broad industry sectors –50% Utilities, 30% Transportation including capping of 7.5% for railroads/railways and a 20% mix of other sectors including pipelines, satellites and telecommunication towers. Company weights within each group are adjusted in proportion to their investable market capitalisation.

Total Annual Fund Operating Expenses (%) 0.75%. Please note the figures shown above is the unitary management fee. Under the management fee for GREI, Goldman Sachs Asset Management LP., the Fund's investment adviser, is responsible for paying substantially all the expenses of the Fund, excluding the payments under the Fund's 12b-1 plan (if any), interest expenses, taxes, acquired fund fees and expenses, brokerage fees, costs of holding shareholder meetings, litigation, indemnification and extraordinary expenses.

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